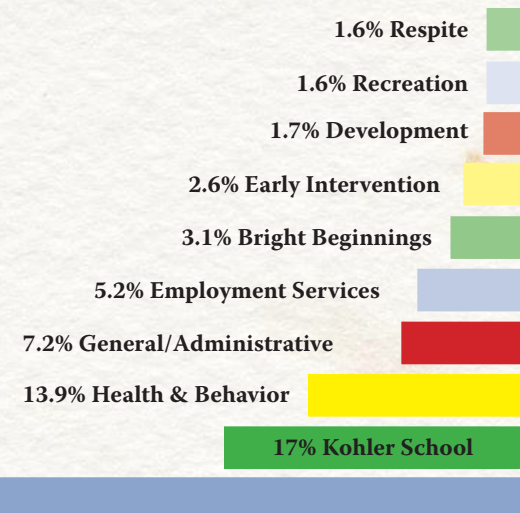


FINANCIAL STATEMENT SUMMARY

Revenue and Expense Summary
For The Fiscal Year Ending June 30, 2011

2009 - 2010 Expenses by Program



REVENUES

Public Support and Contributions

	FY 2010	%	FY 2009	%
State of New Jersey	\$ 13,387,190	68.5%	\$ 13,171,266	67.6%
County/Local	\$ 958,158	4.9%	\$ 991,126	5.1%
United Way(s)	\$ 78,339	0.4%	\$ 75,923	0.4%
Foundations	\$ 83,009	0.4%	\$ 132,240	0.7%
Corporate and Individuals - Donations	\$ 105,619	0.5%	\$ 131,461	0.7%

Other Revenue

Board of Education Fees	\$ 3,379,162	17.3%	\$ 3,417,060	17.5%
Service Fees	\$ 1,051,062	5.4%	\$ 1,035,371	5.3%
Contract Income	\$ 163,661	0.8%	\$ 219,762	1.1%
Rent - Tenants	\$ 200,896	1.0%	\$ 202,821	1.0%
Fundraising/Special Events	\$ 127,649	0.7%	\$ 109,866	0.6%

TOTAL REVENUES	\$ 19,535,745	100%	\$ 19,486,896	100%
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EXPENSES

Children's Services

Early Intervention	\$ 504,480	2.6%	\$ 552,977	2.8%
Bright Beginnings	\$ 617,035	3.1%	\$ 623,513	3.2%
The Arc Kohler School	\$ 3,358,186	17.0%	\$ 3,392,790	17.3%

Family Support

Respite	\$ 321,096	1.6%	\$ 314,998	1.6%
Recreation and Summer Camp	\$ 203,923	.10%	\$ 184,767	0.9%
Regular/ongoing	\$ 127,707	0.6%	\$ 162,130	0.8%

Residential

	\$ 8,370,363	42.5%	\$ 8,108,314	41.3%
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Health & Behavior

	\$ 2,744,336	13.9%	\$ 2,595,992	13.2%
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Employment Services

	\$ 1,018,033	5.8%	\$ 1,143,018	5.8%
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Support Services

Maintenance	\$ 374,623	1.9%	\$ 331,415	1.7%
Transportation	\$ 343,463	1.7%	\$ 459,846	2.3%
General and Administrative	\$ 1,425,858	7.2%	\$ 1,569,787	8.0%

Development

Community Relations & Development	\$ 154,036	0.8%	\$ 110,328	0.6%
Fundraising and Special Events	\$ 173,921	0.9%	\$ 100,535	0.5%

TOTAL EXPENSES	\$ 19,737,060	100%	\$ 19,650,410	100%
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The Arc
Union County

2009-2010 Annual Report



Achieve with us.
For people with intellectual and developmental disabilities



**BOARD OF DIRECTORS
2009 - 2010**

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The Arc of Union County
52 Fadem Road,
Springfield, NJ 07081
973-315-0000

EDITOR, GRAPHIC
DESIGNER, PHOTOGRAPHER
Deborah Charles Dreher
973-315-0060
ddreher@arcunion.org

A Message From The Executive Director

The Arc of Union County has completed another successful year as one of the larger not for profits providing services for people with intellectual and developmental disabilities. This year has been full of the increasing challenges our service field presents annually. Increased oversight, reduced funding levels and growing demands for our services continually present difficulties for our Board of Directors and administration.

We have met these obstacles with ongoing efforts to improve the quality of our services, strengthening our efforts to fundraise and increasing our efforts to introduce foundations, corporate entities and civic groups to the wonderful things The Arc of Union County provides our community.

We continue to enjoy our national status as a CARF accredited service organization, our Bright Beginnings Childcare Center is recognized through NAEYC and all our group homes and apartment sites operate with full licenses from the Department of Human Services.

Our only limit is the resources we have available to address the unmet needs of our families and members.

Each year we report on our continuing success. During those same years we fall a little further behind in what we bring in and what we need to deliver all these services. This year is no different.

We rely increasingly on the support of our Board of Directors, our families and people like you to make things happen. It will not be easier in the future.

The Arc will be facing changes in government funding, the difficulties of the economy and challenges of an aging service population. This will mean The Arc will need to generate more discretionary funds to make up the shortfalls in funding from our traditional sources. We will be looking for help to assist people in our community, your neighborhood and possibly, your family.

We are prepared to make the changes necessary to meet the next set of hurdles. We will continue to promote quality in our services and integrity in our operations. We invite you to join with us and make our next year our most successful year.

Sincerely,

Frank X. Caragher



Achieve with us.



Early Intervention provides services to children from birth to 3 years of age. Supports may include speech, physical, occupational and developmental therapies.

Bright Beginnings Child Development Center serves children with and without special needs from ages 6 weeks to 5 years old and is NAEYC accredited. The school offers full and half day sessions and before/after school care.



The Arc Kohler School is approved by the State of NJ Department of Education and serves children from 21 different school districts. Supports including speech, physical and occupational therapies, nursing and social work services are delivered through a collaborative, progressive model. The Arc Kohler School is a member of ASAH and NAPSEC.



Family Support Services were created and developed to assist and empower families who are caring for a family member with a developmental disability. Services include a variety of respite options, recreation, summer enrichment programs, camp, and extended school year programs. Services can be accessed through a Division of Developmental Disabilities case manager, Real Life Choices or Fee For Services.

Day Programs are designed to focus on the needs of individuals with medical or behavioral challenges and retirees or others whose interests are social, emotional and recreational.

Employment Services has served local businesses since 1977. Programs include The Arc's Vocational Training Center, 3 work centers, Vocational Evaluation, Supported Employment and School To Career Transition Services.



Residential Services provide the needed supports for individuals to live in and be valued members of their neighborhoods. Residents of Arc homes and apartments are active in their communities as members of religious congregations, volunteers, and participants in social events and recreation.



The 47th Candlelight Ball recognizes those special people who help us as we strive towards fulfilling our mission. This year the event was held on Saturday, April 16, 2011 at L'Affaire in Mountainside.

The 3rd Annual Wine & Cheese Tasting was held on Saturday, July 16, 2011 at Liberty Hall Museum in Union. Open to the general public guests enjoyed sampling fine wines, cheeses and assorted hor d'oeuvres while at the same time supporting a good cause.

Step Up for The Arc 5K Walk/Run - Saturday, September 24, 2011 at Oak Ridge Park in Clark. Taking advantage of online tools each walk/run participant can easily create an online fundraising page which can then be linked to emails, facebook and other social media sites to help spread the word and gain support for the team.

The 7th Annual Tricky Tray Event - November 18, 2011 at L'Affaire in Mountainside. Open to the general public, the event features baskets and items of fabulous quality and exceptional value. While the 300 guests enjoy a scrumptious sit-down dinner, winning ticket numbers are read and baskets distributed.

